

Job Title:

Chief Executive Officer – Rowing Australia

- **Exciting Senior Executive position for one of Australia’s leading Olympic Sports**
- **Develop world leading programs resulting in more Australians achieving international rowing success**
- **Provide the leadership and energy to drive Rowing Australia’s ambition of being the number one rowing nation in the world**
- **Attractive remuneration package on offer**

ABOUT THE ORGANISATION

Rowing Australia is the national governing body for the sport of rowing. Formed in 1925, Rowing Australia and its affiliates represent in excess of 15,000 active members ranging from young rowers at school through to those at universities and in the wider community right through to veterans rowing. Rowing Australia member associations operate in seven states with over 185 schools and 156 clubs offering rowing programs.

Rowing is one of Australia’s oldest and most successful international sports with a proud history of success at World Championships and Olympic Games.

ABOUT THE ROLE

Reporting into the Chairman and to the Board of Directors, you will be responsible for providing leadership, direction and overall management of the activities and services of Rowing Australia. You will also be responsible for developing and implementing Rowing Australia’s ‘Whole of Sport’ vision which will form a key driver of the commercial strategy to develop new revenue streams as well as meeting the Winning Edge targets through the implementation of leading edge High Performance programmes. You will play a critical role in building sustainable relationships with key internal and external stakeholders.

KEY RESPONSIBILITIES

- Drive Rowing Australia’s ambition of being the number one rowing nation in the world
- Oversee the strategic direction and implementation of the high performance program, including the development of pathways for elite athletes, recruitment of world class performance staff, and management of the high performance team to ensure international success.
- Manage Rowing Australia’s financial performance including preparation of annual budgets and financial reports for presentation to the Board
- Lead, engage and support staff including training and development, performance management, recruitment and remuneration
- Lead the delivery and execution of Rowing Australia’s Whole of Sport Plan
- Ensure effective communication processes with staff, board, state associations, elite teams and clubs, strategic partners, government entities and sponsors to promote and enhance the reputation of rowing.
- Oversee the management of day to day operations of Rowing Australia
- Provide effective and active representation of Rowing Australia at all levels by building and enhancing key stakeholder relationships with government entities, commercial partners, member state associations and clubs.

KNOWLEDGE, SKILLS AND EXPERIENCE

- Strong leadership skills and experience with high performing teams across different locations
- Experience and demonstrated success within high performance sporting environments is preferred



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- Demonstrated high level strategic and analytical skills
- Excellent interpersonal skills and the ability to work effectively with a diverse group of community leaders, commercial entities, government officials, volunteers and stakeholders
- Commercial background with proven revenue generator experience and expertise Understanding of governance in sport in Australia as well as the 'Winning Edge' funding model
- More than 10 years' experience within sport or commerce
- Proven track record of managing complex projects, budgets and resources to achieve outcomes
- Strong financial skills and the ability to develop, oversee and direct appropriate commercial/financial decisions and outcomes Experience in reporting to a board or as a CEO with full P&L responsibility
- Relevant tertiary qualification in business or sport management would be highly regarded.

Rowing Australia has partnered exclusively with Global Elite Sports to manage the recruitment process for this position. Please contact Richard Stenhouse – Business Director for more information or to submit your resume and cover letter: richard@globalelitesports.com or 0416 315 014

Global Elite Sports (www.globalelitesports.com) are an Australasian recruitment company who specialise in sourcing elite commercial, performance and executive talent across the sports and events sectors.