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***Fédération Internationale des  
Sociétés d'Aviron (FISA)***

*Lausanne*

***Report of the auditor  
to the Congress  
on the financial statements  
2017***





# ***Report of the auditor***

## ***to the Congress of Fédération Internationale des Sociétés d'Aviron (FISA)***

### ***Lausanne***

On your instructions, we have audited the financial statements of Fédération Internationale des Sociétés d'Aviron (FISA), which comprise the balance sheet, income statement and notes, for the year ended 31 December 2017.

#### ***Executive Committee's responsibility***

The Executive Committee is responsible for the preparation of the financial statements in accordance with the requirements of Swiss law. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Executive Committee is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

#### ***Auditor's responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the existence and effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### ***Opinion***

In our opinion, the financial statements for the year ended 31 December 2017 comply with Swiss law.



PricewaterhouseCoopers SA

Philippe Tzaud  
Audit expert

Nicolas Daehler  
Audit expert

Lausanne, 22 May 2018

Enclosure:

- Financial statements (balance sheet, income statement and notes)

**Fédération Internationale des Sociétés d'Aviron, Lausanne  
(International Rowing Federation)**

**BALANCE SHEET AS OF DECEMBER 31, 2017 AND 2016**

<b>ASSETS</b>	<b>2017</b> CHF	<b>2016</b> CHF
<b>Current assets</b>		
Cash and cash equivalents and short-term investments	17'159'135	20'065'441
Cash and cash equivalents	419'854	15'268'824
Marketable securities	16'739'281	4'796'618
Trade receivables	721'740	359'767
Other current receivables	2'512	2'512
Rent deposit	2'512	2'512
Accrued income and prepaid expenses	152'319	150'528
<b>Total current assets</b>	<b>18'035'706</b>	<b>20'578'249</b>
<b>Non-current assets</b>		
Furniture and equipment	56'834	106'904
<b>Total non-current assets</b>	<b>56'834</b>	<b>106'904</b>
<b>TOTAL ASSETS</b>	<b>18'092'540</b>	<b>20'685'153</b>
 <b>LIABILITIES AND FUNDS</b>		
<b>Short-term liabilities</b>		
Accrued expenses and provisions	569'704	1'590'359
Provision for unrealised loss on marketable securities	293'692	51'013
<b>Total short-term liabilities</b>	<b>863'396</b>	<b>1'641'372</b>
<b>Total liabilities</b>	<b>863'396</b>	<b>1'641'372</b>
<b>Funds</b>		
Permanent Reserves	5'000'000	5'000'000
Reserves for future expenses	11'189'828	13'207'456
Total surplus brought forward	1'039'316	836'325
General surplus brought forward	836'325	5'859
Surplus for the year	202'991	830'466
<b>Total funds</b>	<b>17'229'144</b>	<b>19'043'781</b>
<b>TOTAL LIABILITIES AND FUNDS</b>	<b>18'092'540</b>	<b>20'685'153</b>

**Fédération Internationale des Sociétés d'Aviron, Lausanne  
(International Rowing Federation)**

**STATEMENT OF INCOME AND EXPENSES FOR 2017 AND 2016**

<b>INCOME</b>	<b>2017 CHF</b>	<b>2016 CHF</b>
Subscription fees	105'866	105'365
Olympics, Paralympics and Youth Olympics	4'708	248'183
Rowing Events	2'465'469	670'647
Merchandising	107'397	62'217
Advertising	126'288	83'831
Partnership	27'498	86'494
Development Programme	407'659	426'643
Income from marketable securities	532'373	182'867
Gain on marketable securities sales	0	14'032
Exchange rate gain	0	212'221
Other	305'654	200'650
Transfer from Reserves for future expenses	3'952'326	4'556'990
<b>Total Income</b>	<b>8'035'237</b>	<b>6'850'142</b>
 <b>EXPENDITURE</b>		
Olympics, Paralympics and Youth Olympics	0	529'717
World Championships & Congress	639'136	314'416
Coaches Conference, Forum	76'553	0
World Cup Series	322'449	288'420
Other Rowing Events	287'550	265'093
Development Programme	994'614	905'127
Anti-Doping Programme	182'487	222'866
Marketing & Communications	1'197'631	923'471
Executive Committee	74'476	51'768
Council & Commissions	569'512	420'725
Administration	1'833'260	1'568'431
Salaries and related expenses	1'472'071	1'143'491
Rent and office expenses	289'904	360'695
Legal, insurance	71'284	64'244
Consultancy fees and related expenses	622'233	716'074
Subscriptions	9'513	3'872
Bank fees & charges	461'075	163'637
Unrecoverable Swiss VAT	1'441	814
Loss on marketable securities sales	157'452	0
Exchange rate loss	160'187	0
<b>Total Expenditure</b>	<b>7'589'568</b>	<b>6'374'431</b>

**Fédération Internationale des Sociétés d'Aviron, Lausanne  
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**STATEMENT OF INCOME AND EXPENSES FOR 2017 AND 2016 (con't)**

	<b>2017</b> CHF	<b>2016</b> CHF
<b>Excess of surplus / charges for the year before allocation to provisions</b>	445'669	475'710
<b>Add / Less :</b>		
Change in provision for unrealised loss on marketable securities	-242'678	354'756
<b>Surplus / loss for the year</b>	<b>202'991</b>	<b>830'466</b>

**Fédération Internationale des Sociétés d'Aviron, Lausanne  
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**STATEMENT OF CHANGES IN GENERAL SURPLUS FOR THE YEARS ENDED  
DECEMBER 31, 2017 AND 2016**

	<b>2017</b> CHF	<b>2016</b> CHF
General surplus at the beginning of the year	836'325	5'859
<b>to add/less :</b>		
Result for the year	202'991	830'466
<b>General surplus at the end of the year</b>	<b>1'039'316</b>	<b>836'325</b>

**STATEMENT OF CHANGES IN THE "RESERVES FOR FUTURE EXPENSES" AND  
"PERMANENT RESERVES" FOR THE YEAR ENDED DECEMBER 31, 2017 AND 2016**

	<b>2017</b> CHF	<b>2016</b> CHF
Total Reserves at the beginning of the year	18'207'456	7'550'668
<b>to add :</b>		
Income allocated to General surplus - IOC contribution	1'934'698	15'213'778
<b>less :</b>		
Transfer from Reserves for operating expenses	-3'952'326	-4'556'990
<b>Total Reserves at the end of the year</b>	<b>16'189'828</b>	<b>18'207'456</b>

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**NOTES TO THE FINANCIAL STATEMENT 2017**

**1. Accounting principles applied in the preparation of the financial statements**

These financial statements have been prepared in accordance with the provisions of commercial accounting as set out in the Swiss Code of Obligations (Art. 957 to 963b CO). Significant accounting policies are stated as follows:

**Basis of Accounting**

FISA uses the accruals basis of accounting, with the exception of subscriptions since 2001, which are booked on a cash basis.

**Marketable Securities**

Marketable securities are stated at the lower of cost and market value, determined on a individual basis. Fluctuations are recognised in the statement of income and expenses for the year.

**Non-current assets**

Furniture and equipment is carried at cost less depreciation. Depreciation is calculated on the basis of the following useful lives and in accordance with the following methods:

<b>Fixed assets</b>	<b>Useful life</b>	<b>Method</b>
Furniture and equipment	5 years	20% linear
Fixtures and fittings	5 years	20% linear
Toblerones	5 years	20% linear
Computer Hardware	3 years	33% linear
Computer Software	3 years	33% linear

**Olympic Solidarity**

Funds received from Olympic Solidarity (O.S.) in the form of grants for the purpose of the development of the sport are available for expenditure only on activities defined by O.S. Such funds are recognised as income only when expenditure in line with the defined purpose is incurred.

**Taxation**

FISA is exempt from Federal, Cantonal and Municipal taxation on its income and net assets.

**Salaries and Social Charges**

Salaries and social charges have not been allocated to the various activities of FISA and its departments.

**IOC Contribution**

FISA receives a contribution from the International Olympic Committee (IOC) following the Summer Olympic Games. These funds, which are only received every four years, represent core financing of FISA. They are therefore allocated against operating expenditure in instalments over the subsequent four year period with the balance being credited to "Reserves for future expenses". The IOC contribution from the 2016 Olympic Games was received in 2016 and in 2017.

## Foreign currencies

Monetary and non-monetary items in foreign currency are translated into Swiss francs at the following exchange rates:

Foreign currency	2017 P&L	31.12.17 B/S
EUR	1.1131	1.1744
USD	1.0172	1.0039
GBP	1.2560	1.3238

The exchange rates used for balance sheet items are the rates prevailing on December 31; the exchange rates used for transactions conducted during the course of the year and for items in the profit and loss statement are average rates for the 2017 financial year.

## 2. Analyses and explanations to the financial statements

### 2.1 Declaration on the number of full-time equivalents averaged over the year

The number of full-time equivalents did not exceed 10 on an annual average basis.

### 2.2 Collateral for third-party liabilities

	2017	2016
Bank rent deposit	2'512	2'512

### 2.3 Lease liabilities

	2017	2016
Vehicles	25'414	32'156

## 3. Detailed information on the structure of financial statements

### 3.1 Fixed assets

	2017	2016
Furniture and equipment	33'018	57'335
Computer hardware and software	23'816	49'569
	<b>56'834</b>	<b>106'904</b>
Depreciation expense (included in rent and office expenses)	68'134	144'747